



FOLDING DOOR AND
DRAPERY PRICE GUIDE
2010



The West Lake Collection
Naturally Beautiful



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Natural Woven Materials Reference

PATTERN NAME	COLOR	NUMBER	PRICE GROUP
Abaca	Brown	WL 7230B	D
Abaca	Sage	WL 8813S	D
Acacia ¹	Natural	WL 5077N	A
Akita	Carbon	WL 3100R	C
Akita ¹	Cherry	WL 3060C	C
Akita ¹	Gold	WL 3080G	C
Akita	Hazelnut	WL 3030H	C
Akita	Oak	WL 3010K	C
Akita	Walnut	WL 3050W	C
Alina	Natural	WL 1020N	B
Aurora	Cherry	WL 3200C	B
Aurora	Walnut	WL 5186W	B
Bamboo Palm	Carbon	WL 4100R	C
Bamboo Palm	Dark Oak	WL 4100D	C
Bamboo Palm	Espresso	WL 4100E	C
Bamboo Palm	Walnut	WL 4100W	C
Bora Bora	Natural	WL 8861N	B
Borneo	Dappled	WL 7291D	B
Cabana	Pecan	WL 8036P	B
Cabana	Saddle	WL 8036S	B
Calypso	Spring	WL 7231S	C
Chibo ¹	Natural	WL 1162N	A
Driftwood	Natural	WL 5068N	A
Java ¹	Honey	WL 0505H	A
Kyoto	Brown	WL 5646B	A
Kyoto	Merlot	WL 5647M	A
Lattice	Twilight	WL 8074D	A
Madras ¹	Sesame	WL 2530S	D
Mandalay	Oak	WL 5087K	A
Mandalay	Pistachio	WL 5052P	A
Medan	Carmel	WL 5056C	A
Monterey	Oak	WL 6941K	A
Nikko ¹	Autumn	WL 5174A	B
Nikko ¹	Summer	WL 5174S	B
Nocturne	Ebony	WL 5186E	B
Penang	Oak	WL 5057K	A
River Cane	Sage	WL 5016S	D
Rustic ¹	Saddle	WL 1003S	B
St. Martin	Cappuccino	WL 8031C	D
Samoa	Cinnamon	WL 4895S	C
Sedona ¹	Tan	WL 7290T	C
Sisal	Natural	WL 5151N	D
Sun Shade	Brown	WL 5049B	B
Sun Shade	Natural	WL 5049N	B
Sunflower	Gold	WL 5106G	A
Tamarind	Brown	WL 7248B	C
Tiki	Carbon	WL 0120C	A
Tropical Wood ¹	Balsa	WL 1167B	B
Tropical Wood ¹	Maroon	WL 1167M	B
Woodweave ¹	Natural	WL 8028N	D

Color Reference

Edge Binding Color Reference

FABRIC COLOR NAME	COLOR NUMBER
Ecu	EB1
Beige	EB2
Mocha	EB3
Camel	EB4
Sage	EB5
Chocolate	EB6
Harbor Grey	EB7
Smoke	EB8
Leaf Green	EB9
Black	EB10
Brick	EB11
Raspberry	EB12

Liner Color Reference

LINER COLOR NAME	COLOR NUMBER
Privacy Natural	FL4
Privacy Beige	FL8
Privacy Chocolate	FL3
Black-Out Soft White	FL9
Black-Out Beige	FL2
Black-Out Chocolate	FL1

¹ These patterns are discontinued in 2010 sample book. They will be supported through 2010.

Folding Door Style

Folding doors are ideal for large windows or doors and hang vertically from hangers, which slide smoothly inside an aluminum track. The hangers are spaced approximately every four inches to create evenly spaced folds in the material.

Not all patterns can be used for the folding door, because the material has to hang straight and be able to stack back in folds when open. Refer to the **Material Reference Chart** for available patterns.

On each side of the folding door material are bamboo wood bars, with handles, if desired. The bamboo wood bars are a natural "carbon" color, which is a light wood tone that coordinates well with all patterns. The bars are strong, light weight and add a beautiful finishing touch to your shade.

Folding doors come in one of two configurations: **One Way Opening** or **Center Opening**.

No Charge Options

One Way Opening

When open, the material stacks back either to the right or the left. Specify on the **Order Form** which side of the door the drapery will stack to.

NOTE: If you want the material to stack back completely clear of the window, for an unobstructed view when the door is open, allow for the width of the stack in the overall width of the door.

Track Color

All folding doors are available with bronze or white track. Bronze will be supplied unless white is requested on the **Order Form**.

Handles

Handles and screws are provided with each door.





Folding Door Surcharge Options

Center Opening (Split Draw)

The door is made from two panels, which are equal width and meet in the middle. They open to opposite sides of the window.

Each panel has a bamboo wood bar on each side and the two middle bars have small, countersunk magnets which hold the two bars together tightly, when the panels are in the closed position.



Fullness

The standard folding door comes with 5% fullness, which means that it lies nearly flat when fully extended.

Folding doors can be ordered with 20% fullness, which gives fuller folds.



5% Fullness



20% Fullness

Liners

Available in Privacy or Black-Out Liner. Liners are attached to the top of the folding door and are secured down both sides beneath the bamboo wood bars.

Valance

Standard folding doors come with track and panels. Adding a valance provides a decorative finishing touch, which conceals the track and hangers and blocks any light gap between the track and the top of the door.

The valance is 6 inches long and is mounted to a wood board. All valances include 5 ½ inch returns.

NOTE: The valance material is oriented vertically, whereas the material for the door is oriented horizontally.



Folding Door Pricing | One Way Opening Shade*

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Price Group A Acacia Chibo Driftwood Java Kyoto Lattice Mandalay Medan Monterey Penang Sunflower Tiki	LENGTH	36"	\$119	\$136	\$153	\$188	\$219	\$253	\$287
		48"	\$154	\$176	\$198	\$243	\$284	\$328	\$372
		60"	\$188	\$216	\$243	\$298	\$348	\$402	\$456
	LENGTH	72"	\$223	\$255	\$288	\$353	\$388	\$449	\$509
		84"	\$257	\$295	\$333	\$408	\$449	\$519	\$589
		96"	\$292	\$335	\$377	\$463	\$510	\$589	\$668

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Price Group B Alina Aurora Bora Bora Borneo Cabana Nikko Nocturne Rustic Sunshade Stains Tropical Wood	LENGTH	36"	\$127	\$145	\$163	\$198	\$232	\$268	\$303
		48"	\$163	\$186	\$209	\$256	\$299	\$346	\$392
		60"	\$199	\$228	\$256	\$313	\$367	\$423	\$480
	LENGTH	72"	\$235	\$269	\$303	\$370	\$434	\$501	\$569
		84"	\$271	\$311	\$350	\$428	\$502	\$579	\$657
		96"	\$308	\$352	\$396	\$485	\$569	\$657	\$746

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Price Group C Akita Bamboo Palm Calypso Samoa Sedona Tamarind	LENGTH	36"	\$144	\$165	\$186	\$227	\$266	\$307	\$348
		48"	\$186	\$213	\$240	\$294	\$344	\$398	\$452
		60"	\$228	\$261	\$294	\$361	\$423	\$489	\$555
	LENGTH	72"	\$270	\$309	\$349	\$428	\$502	\$580	\$658
		84"	\$311	\$357	\$403	\$494	\$580	\$671	\$762
		96"	\$353	\$405	\$457	\$561	\$659	\$762	\$865

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Price Group D Abaca Madras River Cane St. Martin Sisal Woodweave	LENGTH	36"	\$153	\$175	\$198	\$242	\$283	\$327	\$372
		48"	\$198	\$227	\$256	\$314	\$368	\$425	\$483
		60"	\$243	\$279	\$314	\$386	\$452	\$523	\$594
	LENGTH	72"	\$288	\$330	\$373	\$458	\$537	\$621	\$705
		84"	\$333	\$382	\$431	\$530	\$621	\$719	\$817
		96"	\$378	\$434	\$490	\$602	\$706	\$817	\$928

* NOTE: Price Center Opening as two separate shades.
5% fullness is standard. For 20% fullness, add 20% to the above prices.

Folding Door Liner Pricing

Add the surcharge below to the retail price for the folding door.

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Privacy Liner Privacy Natural Privacy Beige Privacy Chocolate	LENGTH	36"	\$53	\$62	\$71	\$89	\$107	\$124	\$142
	48"	\$71	\$83	\$95	\$119	\$142	\$166	\$190	
	60"	\$89	\$104	\$119	\$148	\$178	\$207	\$237	
	72"	\$107	\$124	\$142	\$178	\$213	\$249	\$284	
	84"	\$124	\$145	\$166	\$207	\$249	\$290	\$332	
	96"	\$142	\$166	\$190	\$237	\$284	\$332	\$379	

		WIDTH							
		36"	42"	48"	60"	72"	84"	96"	
Black-Out Liner Black-Out Soft White Black-Out Beige Black-Out Chocolate	LENGTH	36"	\$67	\$78	\$89	\$111	\$133	\$156	\$178
	48"	\$89	\$104	\$119	\$148	\$178	\$207	\$237	
	60"	\$111	\$130	\$148	\$185	\$222	\$259	\$296	
	72"	\$133	\$156	\$178	\$222	\$267	\$311	\$356	
	84"	\$156	\$181	\$207	\$259	\$311	\$363	\$415	
	96"	\$178	\$207	\$237	\$296	\$356	\$415	\$474	

Price Center Opening as two separate shades.

5% fullness is standard. For 20% fullness, add 20% to the above prices.

Folding Door Valance Pricing

Price Group A	36"	42"	48"	60"	72"	84"	96"
	\$53	\$55	\$59	\$75	\$86	\$96	\$109

Acacia, Chibo, Driftwood, Java, Kyoto, Lattice, Mandalay, Medan, Monterey, Penang, Sunflower, Tiki

Price Group B	36"	42"	48"	60"	72"	84"	96"
	\$54	\$59	\$61	\$78	\$90	\$102	\$113

Alina, Aurora, Bora Bora, Borneo, Cabana, Nikko, Nocturne, Rustic, Sunshade Stains, Tropical Wood

Price Group C	36"	42"	48"	60"	72"	84"	96"
	\$62	\$66	\$69	\$81	\$95	\$105	\$118

Akita, Bamboo Palm, Calypso, Samoa, Sedona, Tamarind

Price Group D	36"	42"	48"	60"	72"	84"	96"
	\$73	\$75	\$78	\$97	\$113	\$126	\$141

Abaca, Madras, River Cane, St. Martin, Sisal, Woodweave

Folding Door Specifications

Size Limitations

Minimum Width: 24 inches
Maximum Width: 96 inches

Minimum Height: 36 inches
Maximum Height: 96 inches

Installation Configurations

Inside or Ceiling Mount, no Valance

There is a gap of approximately 1 ¼ inches between the top of the track and the top of the material. Please supply the exact height of the opening on the **Order Form** and we will allow for the track and a ¾ inch gap at the bottom of the door.

Inside or Ceiling Mount, with Valance

The valance is mounted on a valance board, 6 inches wide by ¾ inch thick. The track should be attached to the valance board and the valance board attached to the mounting surface.

Please supply the exact height of the opening on the **Order Form** and we will allow for the valance board, the track and a ¾ inch gap at the bottom of the door.

Outside Mount, no Valance

The height of the door is calculated from the top of the track to the bottom of the material. There are approximately 1 ¼ inches from the top of the track to the top of the material.

No deductions will be made by the factory from the length specified on the **Order Form**.

Outside Mount, with Valance

The height of the door is calculated from the top of the track to the bottom of the material. The height of the valance board is not included. There are approximately 1 ¼ inches from the top of the track to the top of the material.

No deductions will be made by the factory from the length specified on the **Order Form**.

Inside Mount Depth

Minimum Required Depth: 2 ¾ inches

Inside Mount Deductions

The factory will make the following deductions:

Width of track: ¼ inch

Height of door (no valance): ¾ inch

Height of door (with valance): 1 ½ inches

Stacking Chart

WIDTH	STACK
36"	8 ½"
42"	9"
48"	9 ½"
60"	11"
72"	12"
84"	13"
96"	14"

Center Opening shades will open into two equal stacks on each side of the shade. For example a 96" Center Opening will have two stacks each the size of a 48" One Way.

20% Fullness shades will stack approximately 1 inch wider for small shades and 1 ½ inches wider for larger shades, than a 5% Fullness shade of the same size.

All stacking dimensions are approximate and will vary by pattern.

Ring Drapery Style

Ring draperies are suitable for large windows or doors and hang from a drapery rod. Drapery rods are not supplied with the shade, so you may select your own to match your décor. The drapery rod passes through antique brass rings in the edge binding fabric at the top of the drapery.

Ring draperies have between 30% and 50% fullness, depending on the width. This extra fullness gives them a more luxurious, drapery type look than a folding door.

Not all patterns can be used for the ring drapery, because the material has to hang straight and be able to stack in folds when open. Refer to the **Materials Reference Chart** for available patterns.

The ring drapery is bound on all four sides with fabric, which provides a soft, drapery look, protects the edges from damage and adds a touch of color. Select your Edge Binding fabric to suit your décor and your choice of pattern.

Because large draperies can be heavy, it is expected that the drapery rod will need a center support bracket, so unless otherwise specified, all draperies are supplied as two panels (center opening).

No Charge Options

One Way Opening

Only available up to 48", unless specially requested. Otherwise all draperies are made as two panels (center opening).

Edge Binding Color

Select your color from the 12 Edge Binding fabrics.

Surcharge Options

Liners

Available in Privacy or Black-Out Liner. Liners are sewn under the edge binding on all four sides of the panel. Liners are particularly recommended where privacy and/or insulation are important.



Ring Drapery Pricing

WIDTH

Price Group A		WIDTH							
		42"	48"	60"	72"	84"	96"	102"	120"
LENGTH	36"	\$117	\$145	\$157	\$198	\$236	\$277	\$301	\$329
	48"	\$153	\$190	\$206	\$259	\$310	\$363	\$395	\$432
	60"	\$189	\$234	\$255	\$320	\$384	\$449	\$490	\$534
	72"	\$226	\$279	\$303	\$381	\$457	\$535	\$584	\$637
	84"	\$262	\$323	\$352	\$442	\$531	\$621	\$678	\$739
	96"	\$298	\$368	\$401	\$503	\$604	\$707	\$772	\$842

Price Group B		WIDTH							
		42"	48"	60"	72"	84"	96"	102"	120"
LENGTH	36"	\$128	\$161	\$173	\$218	\$262	\$307	\$331	\$364
	48"	\$168	\$211	\$227	\$286	\$344	\$403	\$435	\$478
	60"	\$208	\$261	\$281	\$354	\$426	\$498	\$539	\$592
	72"	\$248	\$311	\$335	\$422	\$507	\$594	\$643	\$706
	84"	\$288	\$361	\$389	\$490	\$589	\$690	\$747	\$820
	96"	\$329	\$411	\$443	\$558	\$671	\$786	\$851	\$934

Price Group C		WIDTH							
		42"	48"	60"	72"	84"	96"	102"	120"
LENGTH	36"	\$151	\$193	\$205	\$259	\$311	\$365	\$390	\$432
	48"	\$198	\$253	\$269	\$340	\$410	\$481	\$513	\$568
	60"	\$246	\$314	\$334	\$422	\$508	\$596	\$637	\$705
	72"	\$294	\$374	\$398	\$503	\$607	\$712	\$761	\$841
	84"	\$341	\$435	\$463	\$585	\$705	\$827	\$884	\$978
	96"	\$389	\$495	\$528	\$666	\$804	\$943	\$1008	\$1114

Price Group D		WIDTH							
		42"	48"	60"	72"	84"	96"	102"	120"
LENGTH	36"	\$181	\$235	\$247	\$313	\$378	\$444	\$469	\$523
	48"	\$239	\$310	\$326	\$413	\$499	\$586	\$619	\$689
	60"	\$297	\$384	\$405	\$513	\$620	\$728	\$768	\$856
	72"	\$354	\$459	\$483	\$613	\$740	\$870	\$918	\$1023
	84"	\$412	\$534	\$562	\$712	\$861	\$1011	\$1068	\$1190
	96"	\$470	\$608	\$641	\$812	\$982	\$1153	\$1218	\$1357

Ring Drapery Liner Pricing

		WIDTH								
		42"	48"	60"	72"	84"	96"	102"	120"	
Privacy Liner Privacy Natural Privacy Beige Privacy Chocolate	LENGTH	36"	\$47	\$65	\$65	\$84	\$103	\$121	\$121	\$140
		48"	\$62	\$87	\$87	\$112	\$137	\$162	\$162	\$186
		60"	\$78	\$109	\$109	\$140	\$171	\$202	\$202	\$233
		72"	\$93	\$131	\$131	\$168	\$205	\$242	\$242	\$280
		84"	\$109	\$152	\$152	\$196	\$239	\$283	\$283	\$326
		96"	\$124	\$174	\$174	\$224	\$273	\$323	\$323	\$373

		WIDTH								
		42"	48"	60"	72"	84"	96"	102"	120"	
Black-Out Liner Black-Out Soft White Black-Out Beige Black-Out Chocolate	LENGTH	36"	\$55	\$77	\$77	\$99	\$120	\$142	\$142	\$164
		48"	\$73	\$102	\$102	\$131	\$161	\$190	\$190	\$219
		60"	\$91	\$128	\$128	\$164	\$201	\$237	\$237	\$274
		72"	\$110	\$153	\$153	\$197	\$241	\$285	\$285	\$329
		84"	\$128	\$179	\$179	\$230	\$281	\$332	\$332	\$383
		96"	\$146	\$204	\$204	\$263	\$321	\$380	\$380	\$438

Ring Drapery Specifications

Size Limitations

Minimum Width: 42 inches

Minimum Height: 36 inches

Maximum Width: 120 inches

Maximum Height: 96 inches

When measuring and installing we recommend a $\frac{3}{4}$ inch gap between the bottom of the drapery and the floor.

Fullness

Your ring drapery will be made to your custom width. The factory takes your width and determines how many rings are required for that width.

The fullness will vary depending upon the width you choose and the number of rings required for that width. However, fullness will be between 30% and 50%, so your drapery will retain its folds when it is fully extended.

Stacking Chart

The chart shows how many rings will be used at each width and the stack dimensions.

All stacking dimensions are approximate and will vary by pattern.

Deductions

No deductions will be made by the factory for ring draperies.

WIDTH	NUMBER OF RINGS EACH PANEL	STACK EACH PANEL	TOTAL STACK
42"	6	35"	7'
48"	8	4'	8'
60"	8	4'	8'
72"	10	45"	9'
84"	12	55"	11'
96"	14	6'	12'
102"	14	6'	12'
120"	16	7'	14'

Ring Size

The diameter of the inside of the rings is 1 $\frac{1}{2}$ inches.



One Year Limited Warranty

What is covered by this warranty and for how long:

For a period of one (1) year from the date of purchase, all products are warranted against defects in materials and workmanship provided that the product is installed according to the product instructions. We reserve the right to determine if your piece warrants a repair or partial replacement of any parts or in the unlikely event the entire piece is defective, we will replace this window covering with a new window covering of equal or superior value. This shall be your sole remedy under this warranty.

Who is covered by this warranty:

This warranty applies to the original customer with proof of purchase in a residential application within the United States.

What is not covered in this warranty:

This warranty does not cover removal or installation or reinstallation of any window covering. This warranty does not cover damage or defects caused by or resulting from improper maintenance, neglect or improper use, abuse, misuse, neglect, accidents, Acts of God, alteration, commercial use, installation, removal or reinstallation or exposure to excessive moisture.

Your rights under State Law:

This warranty gives you the specific legal rights. You may also have other rights which may vary from state to state. We will not be liable for **INCIDENTAL OR CONSEQUENTIAL DAMAGES** or for any other direct or indirect damage, loss, cost, expense or fee. Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above limitation or exclusion may not apply to you.

THIS WARRANTY IS EXCLUSIVE AND IN LIEU OF ALL OTHER OBLIGATIONS, LIABILITIES, OR WARRANTIES.